2026 Membership Dues Schedule

IPANA's Structure and Affiliates

The Industrial Packaging Alliance of North America (IPANA) is a federation comprised of the following separate and independent 501(c)(6) trade associations (*known as affiliates*):

- Industrial Steel Drum Institute (ISDI);
- Plastic Drum Institute (PDI);
- Rigid Intermediate Bulk Container Association (RIBCA); and
- International Fiber Drum Institute (IFDI).

Each affiliate is governed by its own Board of Directors and Bylaws; each affiliate's Chair serves on the IPANA Board of Directors.

Manufacturer Members

This membership category is for companies that manufacture new industrial packagings in North America. To qualify as a manufacturer member, a company must manufacture new industrial packagings in at least one product category represented by an IPANA affiliate (*ISDI: steel drums and/or pails; PDI: plastic drums; RIBCA: rigid intermediate bulk containers; or IFDI: fiber drums*). A manufacturer member company must pay yearly dues to IPANA and each affiliate that represents a type of new industrial packaging that it manufactures.

IPANA manufacturer member dues are based on the combined total annual sales of all industrial packagings manufactured in the most recently completed fiscal year by either a member or prospective member company. Dues are based on the total annual sales of new industrial packagings in each product category *(i.e. steel drums; plastic drums; IBCs; and fiber drums*). These amounts must be certified during the membership application process and recertified each year thereafter.

Total Annual Sales Categories	IPANA	ISDI	PDI	RIBCA	IFDI
Up to $5 million	$1,329	$5,300	$1,250	$1,500	$500
>$5 million up to $10 million	$2,657	$5,300	$1,875	$2,250	$500
>$10 million up to $20 million	$4,649	$5,300	$2,813	$3,390	$500
>$20 million up to $35 million	$7,305	$5,300	$4,219	$5,100	$500
>$35 million up to $55 million	$10,626	$7,200	$5,906	$7,650	$500
>$55 million up to $80 million	$14,611	$9,400	$8,250	$10,680	$500
>$80 million up to $110 million	$19,260	$12,000	$10,750	$12,840	$500
>$110 million up to $145 million	$24,573	$15,750	$12,875	$15,360	$500
>$145 million	$30,550	$25,000	$14,125	$16,920	$500

Associate Members

This membership category consists of companies that provide goods and/or services to manufacturers of new industrial packagings in North America. To qualify as an associate member, an applicant company must supply either components, accessories, raw materials, manufacturing equipment, or services to manufacturers of at least one packaging type represented by an IPANA affiliate. An associate member company must pay yearly membership dues to IPANA and each affiliate that represents a type of industrial packaging manufacturer to which it provides goods and/or services.

Membership Categories	IPANA	ISDI	PDI	RIBCA	IFDI
Component / Accessory Supplier	$2,500	$3,700	$4,025	$4,025	$250
Raw Material / Equipment Supplier	$2,500	$5,000	$6,325	$4,025	$500
Third-Party Testing Laboratory	$1,000	$1,000	$1,150	$1,150	$1,000