



February 2018

Dear Colleague:

It is time to plan for warmer weather and IPANA's Spring Technical Conference. This event will be held at The Hilton Old Town Hotel in Alexandria, Virginia on April 16-18. We are adding a new outing for the first time! **For both golfers** and non-golfers in the group, don't miss the first day outing at nearby Top Golf. Even if you don't play golf, it is a blast and a great way to network with your colleagues!

Accompanying this letter is preliminary conference information as well as registration materials, including instructions for making your preferred hotel accommodations. You should make your reservation at The Hilton Old Town **now** to assure you have a room, even if you are uncertain about attending. We also encourage you to stay at this property rather than off-site! Late April is optimal tourist time in the Washington, D.C. area and if you wait until late March to make your reservation, you may not be able to obtain a room. It is better to have a room and not need it than to need it and not have one!

We want you to be aware of certain deadlines in making your arrangements for IPANA's Spring Technical Conference:

- Registration fees for the conference will increase after March 10, so make sure you register on-line following the instructions below;
- The reservation deadline for The Hilton Old Town also is March 10. However, you should reserve your room sooner rather than later.

Being in the Washington, D.C. area affords the opportunity for conference participation by those in government that affect your business. In April, our featured speaker is Jim Speginer, Vice President, Dekra Insights - Great Safety Leadership: The Only Way to a Zero Injury Culture. Other speakers will discuss a wide range of topics including steel and resin commodity trends, a manufacturing economic forecast and the future of freight.

In addition to these presentations, IPANA's independent affiliates will meet to address the regulatory reform and technical challenges facing the various segments of the industrial packaging industry.

Plan now to join us in Old Town Alexandria on April 16-18 for this important event! See you there!

Sincerely,

  
Executive Director

Attachments



# **Program of Events**

## **2018 Spring Technical Conference**

**Featuring meetings of the  
Industrial Steel Drum Institute  
International Fibre Drum Institute  
Plastic Drum Institute  
Rigid Intermediate Bulk Container Association**



**April 16-18, 2018  
The Hilton Old Town Hotel  
Alexandria, Virginia**

**Conference Information and Registration Materials**

# PRELIMINARY PROGRAM OF EVENTS

(times and room assignments subject to change)

## Monday, April 16

1:00 p.m. – 4:00 p.m.	Golf Outing – Top Golf	Alexandria, VA.
4:00 p.m. – 6:00 p.m.	IPANA Registration Information/Desk	Grand Foyer
4:00 p.m. – 6:00 p.m.	ISDI Board of Directors Meeting (closed)	Madison
6:00 p.m. – 7:00 p.m.	Welcome Reception	Courtyard

*Dinner on your own*

## Tuesday, April 17

7:30 a.m. – 10:00 a.m.	IPANA Registration Information Desk	Grand Foyer
7:30 a.m. – 8:30 a.m.	Continental Breakfast	Grand Foyer Ballroom
8:30 a.m. – 8:45 a.m.	Call to Order - Announcements	Salon AB
8:45 a.m. – 10:00 a.m.	Plenary Session <b>Jim Spigener</b> , Dekra Insights <i>Safety Leadership</i> <b>Rear Admiral Duke Heinz</b> , U.S. Navy <i>21st Century Leadership</i>	Salon AB
10:00 a.m. – 10:15 a.m.	Coffee Break	
10:15 a.m. – 11:00 a.m.	Plenary Session <b>Robert Costello</b> , American Trucking Assn <i>The Future of Freight and Addressing the Driver Shortage</i>	Salon AB
Noon – 1:00 p.m.	Newsmakers Luncheon <b>Robert Fitch</b> of Project Healing Waters	Salon C
2:00 p.m. – 5:00 p.m.	ISDI Membership Meeting	Salon A
2:00 p.m. – 5:00 p.m.	PDI & RIBCA Board and Joint Meetings: PDI Board of Directors Meeting RIBCA Board of Directors Meeting Joint Regulatory and Technical Working Session	Salon B
5:00 p.m. – 5:30 p.m.	IPANA Associate Members Meeting	Salon B

6:00 p.m. – 7:30 p.m. Washington Networking Reception Courtyard  
IPANA Members; Invited Guests

*Dinner on your own*

### **Wednesday, April 18**

7:30 am – 8:30 am Continental Breakfast Grand Foyer

8:30 am – 9:30 a.m. **The Economy 2018 and Beyond** Ballroom  
Speaker: Dr. Chad Moutray, the NAM Salon AB

9:30 a.m. – 11:00 a.m. **Packaging Commodities Update** Salon AB

Speakers: **Patrick McCormick**  
World Steel Dynamics  
**Chris Gick**  
“Polyethylene Market Dynamics”  
Market & Industry Dynamics Manager  
NOVA Chemicals

11:30 a.m. – 1:30 p.m. IPANA Board – lunch meeting (closed) Madison

***IPANA Meeting Concludes***

## ***GENERAL INFORMATION***

**[Register for IPANA's 2018 Spring Meeting Here!](#)**

**Alexandria, Virginia - Minutes from DC yet A World Away!**

On the Potomac River within eyesight of Washington, DC, Alexandria, VA is nationally recognized for its rich history and beautifully preserved 18th- and 19th-century architecture - an extraordinary backdrop for acclaimed, chef-driven restaurants; a thriving boutique scene; vibrant arts and culture; and a welcoming, walkable lifestyle.

At the Old Town Hilton, you can explore two cities in one trip – Alexandria & Washington D.C. This ideal location is just steps from the King Street Metro and makes sight-seeing in Washington D.C. a breeze. Located on vibrant King Street, it's just a quick stroll to enjoy the boutique shops, waterfront restaurants and unique architecture of Old Town Alexandria. The contemporary vibe of this Alexandria, VA hotel is also carried over to the hotel's new restaurant, King Street Tavern, where you'll find favorite dishes with an artisanal twist. Grab a cup of coffee at the full-service Starbucks® located on the lobby level.

### **TRAVEL TO THE HOTEL**

Reagan National Airport (DCA) is the closest airport to the meeting location with convenient metro connections. Dulles Airport (IAD) is located approximately 40 minutes away with no access to metro.

### **SPOUSE/ACCOMPANYING PERSONS REGISTRATION**

IPANA's registration fee for a spouse/accompanying person is \$50.00 and includes the networking reception on April 16 and 17.

# Don't be left out!!!

## Make your hotel reservations today for IPANA's Spring Meeting – April 16-18, 2018

The special IPANA/ room rate at the Hilton Old Town is **\$239.00 per room** plus taxes. Upgrades not included in the basic rate but can be obtained at higher rates, as available.

### The deadline for reservations at the IPANA guaranteed rate is: **March 10, 2018.**

There are two ways to make your preferred reservations.

1. For on-line reservations:

Click [here](#) to reserve a room at the rate of US \$239.00

or

2. Phone toll-free at 1-800 HILTONS (800-445-8667) and use **Group Code AID**

**Make your Hilton reservation today!**  
**You can always cancel it later, if necessary!**

**[Register for IPANA's 2018 Spring Meeting Here!](#)**

April WEATHER in Washington, D.C. Average high temperature: 66 degrees; average low: 46 degrees!  
Pack for a range of temperatures if you plan to be outside.

